1. NORMALLY The client fills in an **energy consumption profile (ECP) form**. This is downloadable from email after: (Only available directly from Aluschkla v Heerden @ a fee of R3000.00 (refundable after any purchase) which includes quotation/design/related etc. This is part of the book Solar All About methodological base, otherwise COMPETENT SM reps could be contacted, (012 809 1525) so that they could supply quotations for free (LIMITED TIME PERIOD ONLY) only on eco appliances used shorter than normal hrs this is sustainable doesn’t matter which brands bought anyplace. **The former is recommended 4 optimal/most sustaining results**! Consultancy booking sessions could be organized as well, incl into the R3000.00 designers fee!!

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2. *(Please note e.g. to supply HERTZ/VOLTS… in the above information is****not enough****concerning appliances' energy consumption etc. SM calculations only work in WATTAGE also preferably****NOT****amps, & especially****not****with info from e.g. escom electricity bill/s…).*

3. **Our** team will then do an **assessment**& **customised quote** (& specifications) based on the information provided and will email it back to the client (along with product specs, cables/fittings...incl!). If there is additional information required, they will contact the client.

*- ANOTHER SPECIALITY FROM SOLAR MAN: INFORMATION REQUIRED CAN BE EMAILED TO sales@solarm.co.za****HOWEVER****QUOTATIONS CAN ONLY BE SUPPLIED AFTER* ***INFORMATION****WAS GATHERED. (Please note to supply HERTZ/VOLTS in the above information is****not enough****concerning appliances' energy consumption. SM calculations only work in WATTAGE also preferably****NOT****amps & not with e.g. info from escom electricity bill/s…).*

4. The client then **accepts**the quotation (terms incl) (free quotations *only* available for short period) & can make **payment**. (Necessary info... incl in quotation/s**(TECHNICAL SPECS ETC ONLY AVAILABLE VIA EMAIL, AS STATED AFTER PREPLANNING REGARDING ALL PRODUCTS/BRANDS).**

5. Finally, only after money cleared in full in SM bank account with pickup proof of payment must be supplied, (note some banks takes up to a week before clearance), (no cheques accepted) **Delivery/pickup**arrangements are made, preferably by the client via e.g. TimeFreight... 0113875600, **SM** does provide **connection**& **wiring diagrams**to clients when needed, to make e.g. Installations easier, however delivery, pickup & delivery... arrangements must be made by the client.

**6. Installation (on SM products only)**arrangements/delivery (if any) etc need to be made by the client himself/herself in order to set dates, pay installer into his bank account (not SM's)... Etc. (SM can organize couriers i.e EPX/TimeFreight...however on the clients expense on date of delivery,(in S.A cities only, farms excl, only during normal business hrs ONLY). Contact details of certified solar/renewable installers can be provided on request, organized by client, normally charges are **ABOUT** +- R3800 & -/+ R4.00 a km (EACH KM) excl,**tolls excl.** All necesary info incl in quotations i.e. charges to deliver/installation, specs, extra info...

*Note special good quality glue for solar panels can be supplied for easy fast installation****only from SM!***